

emt Distribution delivers effective policy management with minimal admin



emt Distribution
Scott Hagenus | Director,
Security Solutions

At a Glance

emt Distribution, a value-added technology distributor with over 28 years of experience, streamlined its policy management and reduced time spent on version control and staff signature tracking by implementing usecure's uPolicy.

uPolicy's automated signature and version control features enable emt to efficiently update policies and ensure all employees are compliant with their signature approvals, whilst keeping administrative overheads to a minimum.

About emt

emt Distribution is a value-added software distributor with a focus on cyber security.

- **HQ** – Unley, Australia
- **Employees** – 500-1000 employees
- **Area of operation** – Australia, New Zealand & Asia Pacific
- **Specialises in** – Technology Distribution

The Challenge

emt faced the challenge of updating, managing and keeping track of its rapidly expanding policy library while also effectively monitoring employee signatures.

This all needed to be done in a way that wouldn't encumber the company with a time-consuming and costly administrative overhead that would reduce the time emt could spend on its clients.



emt ensured that the latest versions of its policies were **easily accessible to everyone**.



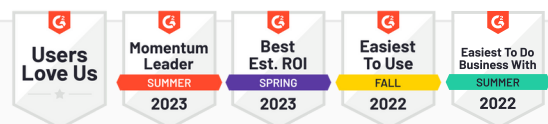
Automated send-outs of new and revised policies kept the relevant people up-to-date.



Kept **up-to-date with policy approvals** and notified of any staff who have failed to sign.



Reduced time spent on admin and freed up time to spend on their clients instead.



The Customer

emt helps IT service providers mitigate cyber threats

emt Distribution, a part of Crayon, is a cyber-security focused, value-added distributor with a presence throughout Australia, New Zealand and Asia Pacific. emt helps IT Managed Service Providers succeed in their cyber resilience and threat mitigation efforts.

| Learn more about emt Distribution at <https://emtmeta.com/>

The Challenge

emt needed to make its policy management more time-efficient

With a long list of partners and hundreds of end-customers, emt runs a busy software distribution business. But while the company has grown larger, it's important to emt's founders that they keep up the same high-quality level of service that the company prides itself on.

In order to ensure that emt's employees are aware of the standards they are expected to uphold, the regulations they are required to comply with and the security measures that they need to follow every day, it's important that each employee receives and agrees to uphold the relevant, up-to-date policies.

In a company with hundreds of employees, however, managing the updating of policies, keeping up with multiple different versions and tracking which employee has and hasn't signed each version of each policy quickly become a major resource drain. emt knew they needed a solution that made updating policies and tracking signatures across their employee base simple but flexible, which led them to usecure.



usecure presented us with an easy to deploy, easy to manage and highly customisable platform.



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With uPolicy, emt managed to automate their policy signatures for new users and recurring policies, helping emt save their time to spend on their clients instead.

The Solution

uPolicy makes managing policies and signatures hassle-free

uPolicy is built to make your policy management easy, no matter how many employees work for your business. With uPolicy, you can easily create or upload your policies and configure how you would like them to be signed by employees.

You can set policies to automatically go out for signature to all new employees and employees who haven't signed yet, or you can set policies to go out for signing to each employee on a set timescale. Policies can go out at a fixed time every year, or after a specific duration from when the user last signed it.

uPolicy also supports creating and managing policies in multiple languages, making it easy to keep up compliance with a global workforce. External auditors can also be given access using one-click links.

uPolicy – Policy signature types

Fixed term	From last signature	New users	Non-compulsory
Policy sent out to all users on a set frequency from the policy start date	Policy sent out to each user on a set frequency from the last time they signed it	Policy sent out to all new users as they are uploaded, as well as existing users who have yet to sign	Policy won't be sent out automatically but is available for manual send-outs

The Results

uPolicy greatly reduced the time emt spent managing their policies

emt can now easily update their policies as needed and ensure each user receives the newest version of policies without hassle. uPolicy ensures that only one version of a policy is live at a time, and new changes can be saved as a draft until they have been reviewed.

The most important feature of a policy management tool for emt was ensuring that it reduced their growing time burden for keeping track of signatures and sending out new versions of policies. With uPolicy, emt managed to automate their policy signatures for new users and recurring policies, helping emt save their time to spend on their clients instead.

In addition to uPolicy, emt has used the security awareness training, phishing simulations and dark web scanning provided by the usecure platform to thoroughly address human risk in their company. Scott Hagenus, Director of Security Solutions at emt, summarised the role of the usecure platform in his organisation:



usecure encompasses policy management and auditing, cyber security awareness training, testing and simulations as well as a level of breach detection that allows our partners and their customers to identify their level of exposure to human risk and reduce it.“



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How They Did It

emt made use of uPolicy's automated signature and publishing settings

When any member of staff at emt needs to create a new policy, they can easily do so using the built-in template builder in uPolicy. New policies can be saved as drafts until they are ready to be sent out.

uPolicy is also equipped with a library of pre-made templates, which emt can use to quickly start building their own policies whenever a new policy requirement has been identified.

With each policy, emt can decide how and by whom they would like it to be signed. They can configure policies to be immediately sent out to the entire workforce, to be sent out on a customisable recurring schedule, or to just go out to new users. Policies can, of course, also be sent out manually to users or groups of users as needed.



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